

March 4, 2026

Senator Pamela Beidle
Chair, Senate Finance Committee
3 East Miller Senate Office Building
Annapolis, MD 21401

RE: Written Testimony in SUPPORT of SB 0779, “Better Small Business Employee Benefit Act of 2026”

Dear Chair Beidle:

On behalf of TriNet, I am thankful for the opportunity to submit this comment letter in support of Senate Bill 0779.

TriNet provides full-service human resources solutions and human capital management (HCM) software to small and medium-sized businesses, allowing them to focus on their core competencies and grow their businesses. Our services include 401(k) administration, health, dental, and life insurance, among others. TriNet powers the success of over 20,000 small and medium-size businesses (SMBs), that employ more than 330,000 individuals throughout the United States. In Maryland, TriNet powers the growth of over 900 SMBs and co-employs over 2,000 residents.

Through a Professional Employer Organization (PEO), the employees of small businesses gain access to “big business” employee benefits such as 401(k) plans; health, dental, life, and other benefits they might not typically receive as employees of a small organization. However, in Maryland, we are not able to provide access to these robust health benefits to small businesses that have under 50 employees.

I join my colleagues in the Professional Employer Organization (PEO) industry, in asking you to support Senate Bill 0779 for the benefit that it will provide small businesses and their employees across Maryland. This legislation would also align Maryland with 47 other states that allow PEOs to offer large group health plans to the employees of small business clients (regardless of client size), expanding access to more stable, comprehensive coverage options. At a time when small employers continue to face rising costs and limited plan choices, this reform would provide Maryland’s small businesses and their employees with an important additional pathway to more affordable, robust health benefits.

Thank you, again, for the opportunity to submit these comments in support of Senate Bill 0779. We hope to have your support of this important piece of legislation. If you have any questions, please contact me at Jacob.McIntosh@TriNet.com.

Sincerely,
Jacob McIntosh
Government Relations Manager