

# Legislative Misconception - Tax "out of state visitors" - not true!

Majority of Rental Customers are Residents of Maryland not "Out of State Tourists"

Maryland Aviation Administration  
CY 2024 Market Share Report

Month Earned	Gross Revenues										
	Alamo	Avis	Budget	Dollar	Enterprise	Hertz	National	Nextcar	Sixt	Thrifty	Total
January	\$ 722,222.04	\$ 1,368,700.18	\$ 949,305.42	\$ 414,824.65	\$ 1,698,950.36	\$ 1,466,748.69	\$ 1,753,152.04	\$ 217,651.88	\$ 546,025.66	\$ 330,438.79	\$ 9,468,019.71
February	\$ 496,002.10	\$ 1,489,784.72	\$ 964,151.62	\$ 353,439.68	\$ 1,569,045.65	\$ 1,448,206.14	\$ 2,052,726.60	\$ 233,901.63	\$ 514,627.22	\$ 331,993.57	\$ 9,453,878.93
March	\$ 765,324.48	\$ 1,774,897.87	\$ 1,354,005.15	\$ 474,889.57	\$ 2,168,518.60	\$ 2,061,809.20	\$ 2,449,743.31	\$ 431,621.82	\$ 761,614.98	\$ 418,966.01	\$ 12,661,390.99
April	\$ 1,113,589.90	\$ 2,175,259.45	\$ 1,838,527.53	\$ 324,222.15	\$ 2,625,138.44	\$ 2,255,315.29	\$ 2,515,639.97	\$ 540,008.80	\$ 845,187.53	\$ 305,305.40	\$ 14,538,194.46
May	\$ 1,203,109.95	\$ 2,752,251.19	\$ 2,589,782.78	\$ 414,454.48	\$ 3,224,620.36	\$ 2,685,136.88	\$ 3,042,454.05	\$ 647,806.03	\$ 1,021,127.27	\$ 458,986.63	\$ 18,039,729.62
June	\$ 1,480,888.27	\$ 3,012,666.69	\$ 2,774,025.69	\$ 477,782.99	\$ 3,365,020.74	\$ 3,314,467.96	\$ 3,176,180.50	\$ 644,369.36	\$ 1,178,926.62	\$ 716,953.18	\$ 20,141,282.00
July	\$ 1,715,334.54	\$ 2,968,470.31	\$ 2,626,345.96	\$ 569,926.64	\$ 3,726,783.83	\$ 3,108,265.86	\$ 2,896,659.63	\$ 572,005.73	\$ 1,347,546.65	\$ 646,953.59	\$ 20,178,292.74
August	\$ 1,504,456.26	\$ 2,637,291.78	\$ 2,217,845.43	\$ 493,250.33	\$ 3,584,028.24	\$ 2,734,548.02	\$ 3,129,025.22	\$ 478,854.15	\$ 1,353,325.47	\$ 585,835.04	\$ 18,718,459.94
September	\$ 1,185,725.82	\$ 2,375,992.78	\$ 1,913,925.63	\$ 449,095.87	\$ 2,941,938.79	\$ 2,387,022.61	\$ 2,743,942.44	\$ 456,813.11	\$ 960,093.75	\$ 496,334.57	\$ 15,910,885.37
October	\$ 1,057,549.44	\$ 2,496,715.96	\$ 1,911,390.33	\$ 373,520.88	\$ 3,079,897.34	\$ 2,575,576.03	\$ 3,119,497.78	\$ 394,571.80	\$ 1,019,541.59	\$ 530,172.43	\$ 16,558,433.58
November	\$ 732,301.22	\$ 2,013,604.19	\$ 1,516,315.60	\$ 329,420.46	\$ 2,343,150.03	\$ 2,184,337.01	\$ 2,529,674.27	\$ 338,420.10	\$ 795,457.98	\$ 511,000.96	\$ 13,293,681.82
December	\$ 875,678.51	\$ 2,128,370.35	\$ 1,517,489.78	\$ 386,483.34	\$ 2,405,632.28	\$ 2,189,162.26	\$ 2,297,651.13	\$ 405,383.65	\$ 873,641.26	\$ 526,584.78	\$ 13,606,077.34
<b>Totals</b>	<b>\$12,852,182.53</b>	<b>\$27,194,005.47</b>	<b>\$22,173,110.92</b>	<b>\$5,061,311.04</b>	<b>\$32,732,724.66</b>	<b>\$28,410,595.95</b>	<b>\$31,706,346.94</b>	<b>\$5,361,408.06</b>	<b>\$11,217,115.98</b>	<b>\$5,859,524.95</b>	<b>\$182,568,326.50</b>
Market Share	7.040%	14.895%	12.145%	2.772%	17.929%	15.562%	17.367%	2.937%	6.144%	3.209%	100.000%

Source: Rental car company monthly revenue reports to MAA

11.5% Car Rental Sales Tax on BWI Revenue = \$20,995,357

Statewide Car Rental Tax Revenue = \$104,713,537

**80% of the Car Rental Sales Tax Revenue is collected from Maryland Residents**