HOUSE APPROPRIATIONS COMMITTEE

Delegate Ben Barnes, Chair Delegate Mark Chang, Vice Chair

HOUSE COMMITTEE ON WAYS AND MEANS

Delegate Vanessa Atterbeary, Chair Delegate Jheanelle Wilkins, Vice Chair

> Agenda Thursday, March 9, 2023 4:00 p.m. HOB 120

I. Call to Order and Opening Remarks

II. Presentation from the Bureau of Revenue Estimates

Robert Rehermann, Director, Bureau of Revenue Estimates

Department of Legislative Services

David Romans, Coordinator Fiscal and Policy Analysis

III. Closing Remarks and Adjournment

REVENUE ESTIMATES AND ECONOMIC OUTLOOK

March 9, 2023

Robert J. Rehrmann Executive Secretary Board of Revenue Estimates

Maryland General Fund Revenues

Fiscal Years 2022 - 2024

		FY 2023			FY 2024				
\$ Thousands	FY 2022 Actual	December Estimate	March Estimate	Difference	Growth	December Estimate	March Estimate	Difference	Growth
INCOME TAXES: Individual Corporation	13,548,045 1,700,268	14,052,616 1,477,464	13,802,924 1,731,940	(249,691) 254,475	1.9% 1.9%	14,667,670 1,622,505	14,339,006 1,673,174	(328,663) 50,669	3.9% -3.4%
Total	15,248,313	15,530,080	15,534,864	4,784	1.9%	16,290,175	16,012,181	(277,994)	3.1%
SALES AND USE TAXES	5,966,843	6,150,168	6,018,016	(132,152)	0.9%	6,194,835	6,047,564	(147,271)	0.5%
STATE LOTTERY	635,075	636,451	636,451	-	0.2%	622,942	622,942	-	-2.1%
OTHER REVENUES Business Franchise Taxes Tax on Insurance Companies Estate and Inheritance Taxes	264,443 631,380 266,055	222,983 648,027 268,741	222,983 648,027 268,741	-	-15.7% 2.6% 1.0%	223,872 664,910 229,043	223,872 664,910 229,043	-	0.4% 2.6% -14.8%
Tobacco Tax Alcoholic Beverages Excise Tax	479,158 39,076	463,766 35,911	463,766 35,911	-	-3.2% -8.1%	424,538 35,890	424,538 35,890	-	-8.5% -0.1%
District Courts Clerks of the Court	41,256 36,893	40,269 33,304	40,269 33,304	-	-2.4% -9.7%	42,088 33,178	42,088 33,178	- -	4.5% -0.4%
Hospital Patient Recoveries Interest on Investments Miscellaneous	68,829 48,978 331,920	62,300 125,000 <u>422,228</u>	62,300 175,000 <u>422,228</u>	- 50,000 -	-9.5% 257.3% 27.2%	63,200 50,000 <u>335,196</u>	63,200 75,000 335,196	- 25,000 -	1.4% -57.1% -20.6%
Total	2,207,988	2,322,528	2,372,528	50,000	7.5%	2,101,916	2,126,916	25,000	-10.4%
Total Current Revenues	24,058,218	24,639,226	24,561,858	(77,368)	2.1%	25,209,867	24,809,602	(400,265)	1.0%
Extraordinary Revenues ¹ Rental Housing Fund ² Blueprint for Maryland's Future Fund ³ Revenue Volatility Cap ⁴	16,311 (30,000) - -	- - (800,000) (100,000)	- (800,000) (100,000)		-100.0%	- - - (120,000)	- - - (120,000)	- - -	20.0%
GRAND TOTAL ⁵	24,044,529	23,739,226	23,661,858	(77,368)	-1.6%	25,089,867	24,689,602	(400,265)	4.3%

¹ Amount reflects a payment to the General Fund from the Maryland Technology Development Corporation (TEDCO).

² Chapters 336 & 337 of 2022 diverted \$30 million from individual income tax revenues to the Rental Housing Fund.

³ Chapter 33 of 2022 diverts \$800 million from individual income tax revenues to the Blueprint Fund.

⁴ Established by Chapters 4 & 550 of 2017 and amended by several succeeding Budget Reconciliation And Financing Acts.

⁵ In FY 2022, \$870.3 million of specified income tax revenues was transferred to the Rainy Day Fund and Fiscal Responsibility Fund per the requirements of the Revenue Volatility Cap.

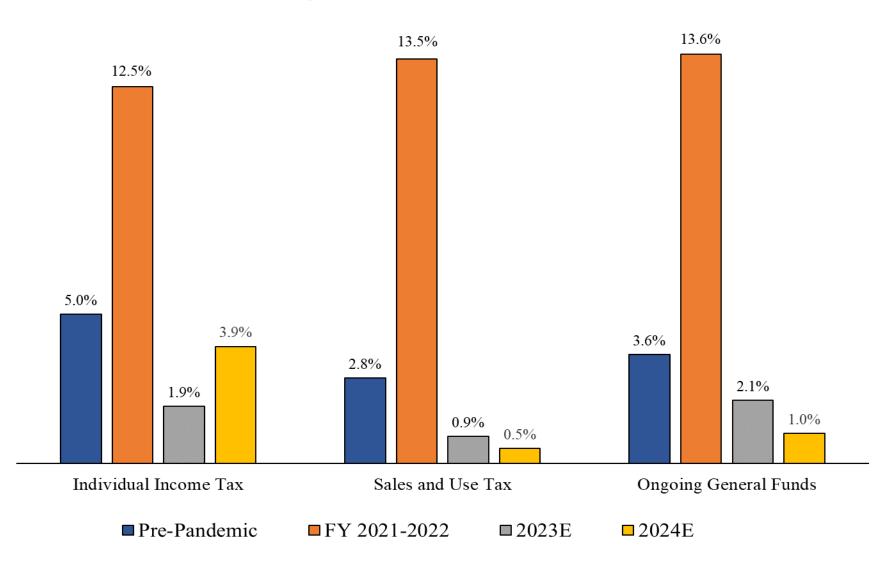
What Has Changed Since December?

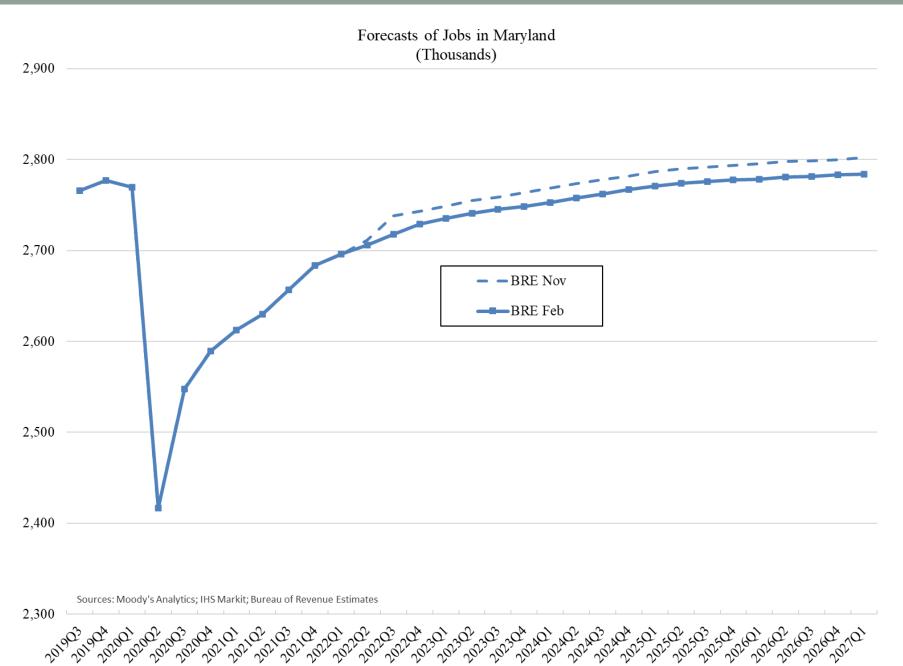
- Year-to-date revenue, which was performing as expected, has slowed in the last few months and in total is now below the December forecast
- March forecast includes greater decreases in nonwage income
 - Estimated payments, which were increasing, had a sharp decline for the 4th quarter of tax year 2022
- Recent, preliminary data shows the Maryland economy is underperforming relative to the U.S. economy
 - Labor market and consumer spending in Maryland slowed faster than anticipated
- March forecast has slower growth rates but does not include a recession

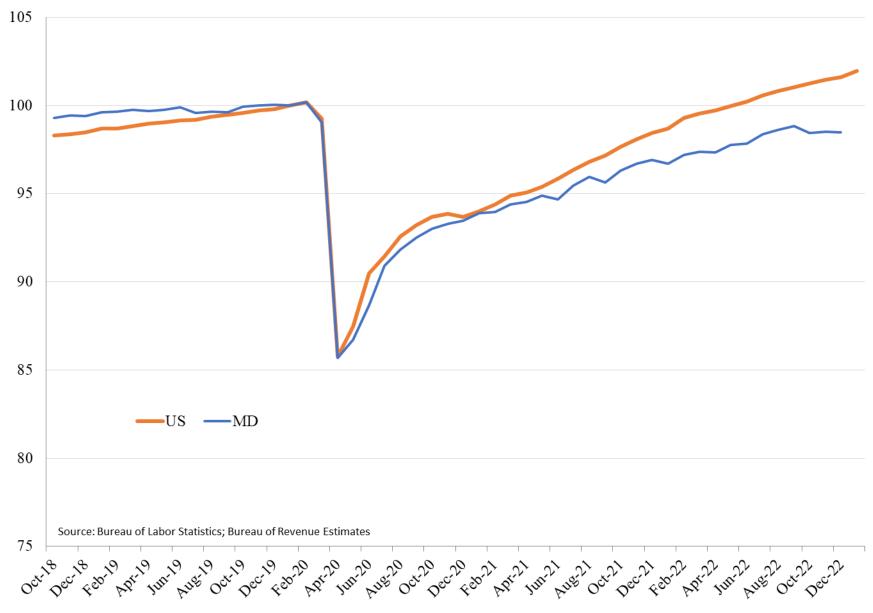
Summary of March Changes

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	Fiscal Ye	Fiscal Year 2023			Fiscal Year 2024		
Revenue Source	\$ Change From Est	% Change From Prior Year		\$ Change From Est	% Change From Prior Year		
Personal Income Tax	(\$249.7)	1.9%		(\$328.7)	3.9%		
Corporate Income Tax	\$254.5	1.9%		\$50.7	-3.4%		
Sales Tax	(\$132.2)	0.9%		(\$147.3)	0.5%		
Other	\$50.0	5.8%		\$25.0	-8.6%		
Total – Ongoing Revenues	(\$77.4)	2.1%		(\$400.3)	1.0%		
Notes: dollars in millions; amounts may not sum from rounding.							

Comparison of General Fund Growth Rates

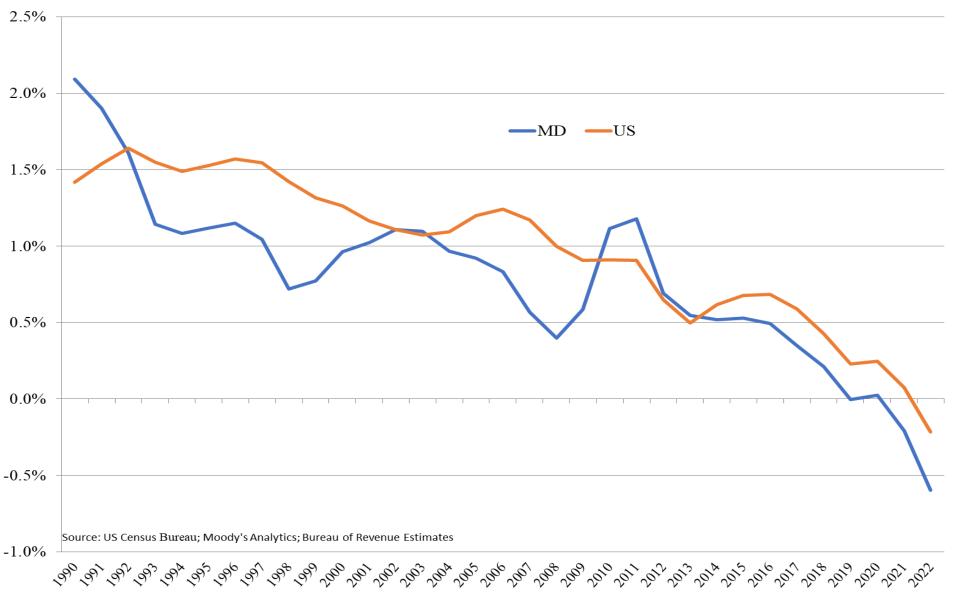




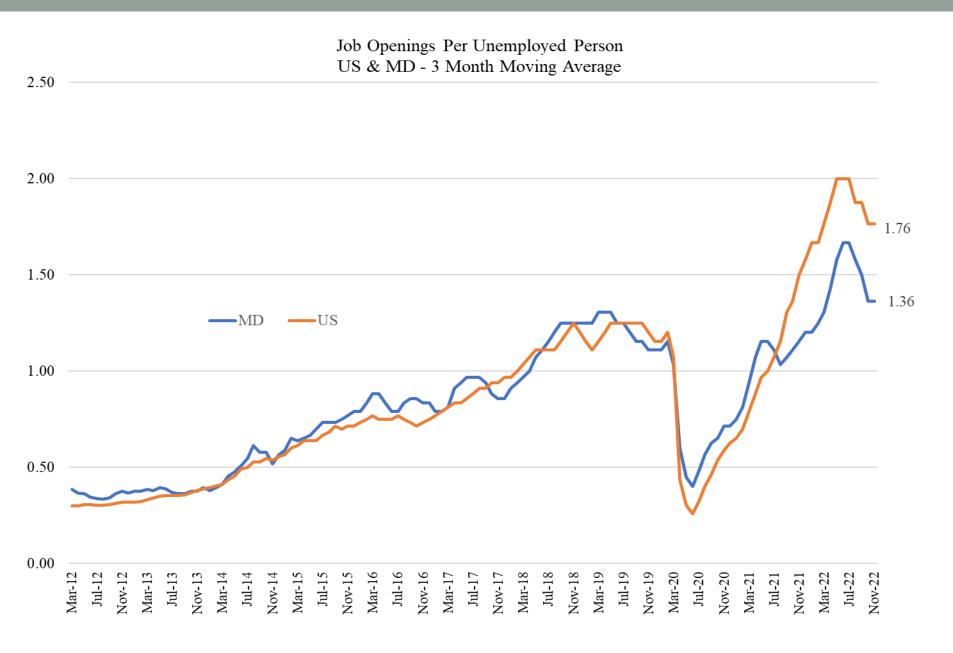


Payroll Employment, Indexed to Feb 2020

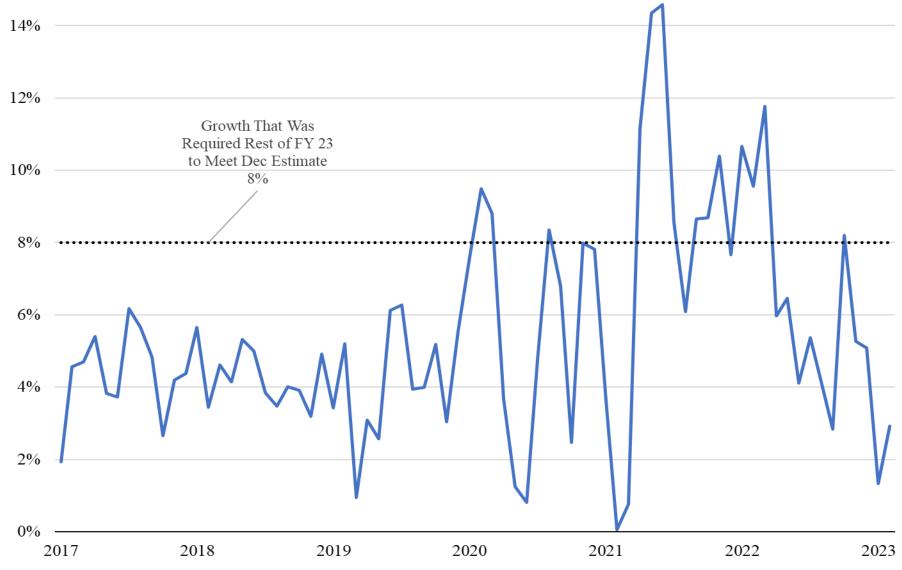
Working Age Population Change



Note: Change is two-year moving average

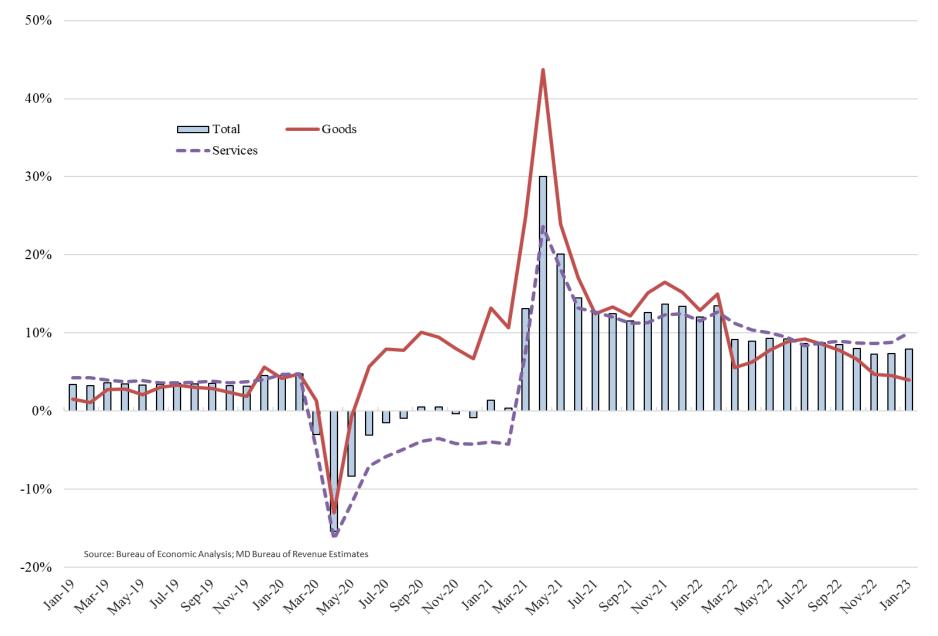


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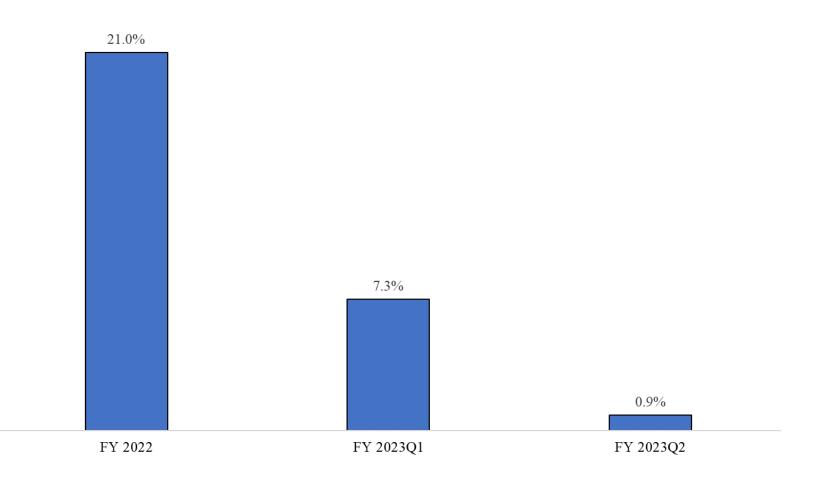
Withholding - Year-Over-Year Growth - 3 Month Moving Average

Year-over-Year Growth in US Consumption Expenditures

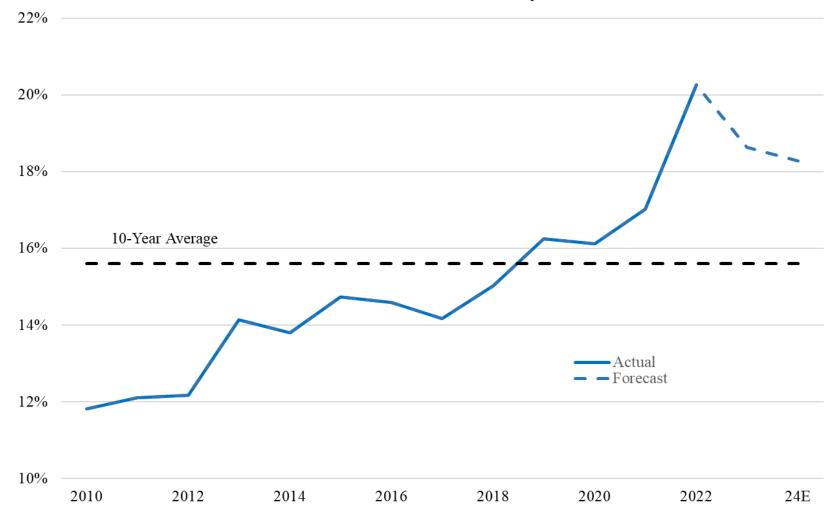


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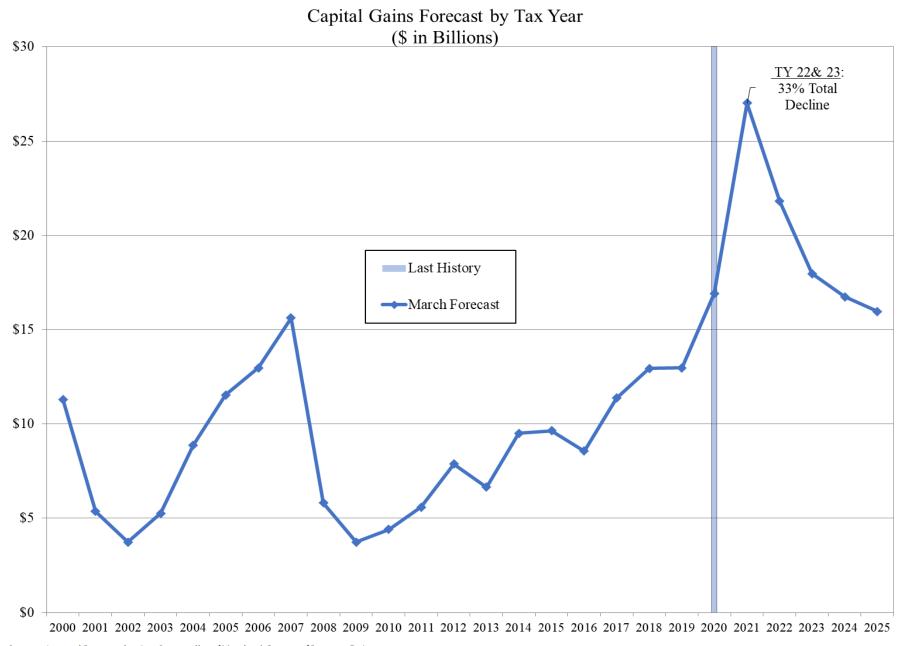
Sales and Use Tax Gross Receipts Year-over-Year Growth Rates

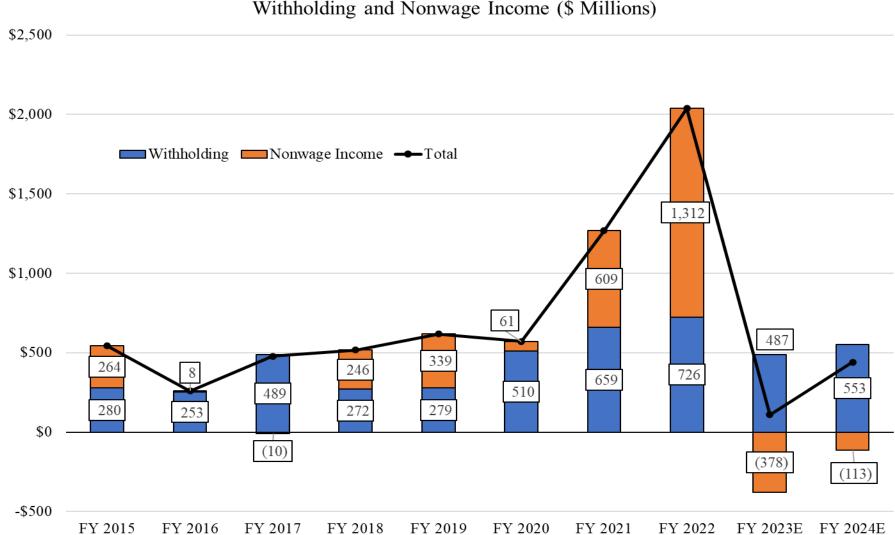


Nonwithholding Revenues Percent of General Fund Revenues by Fiscal Year

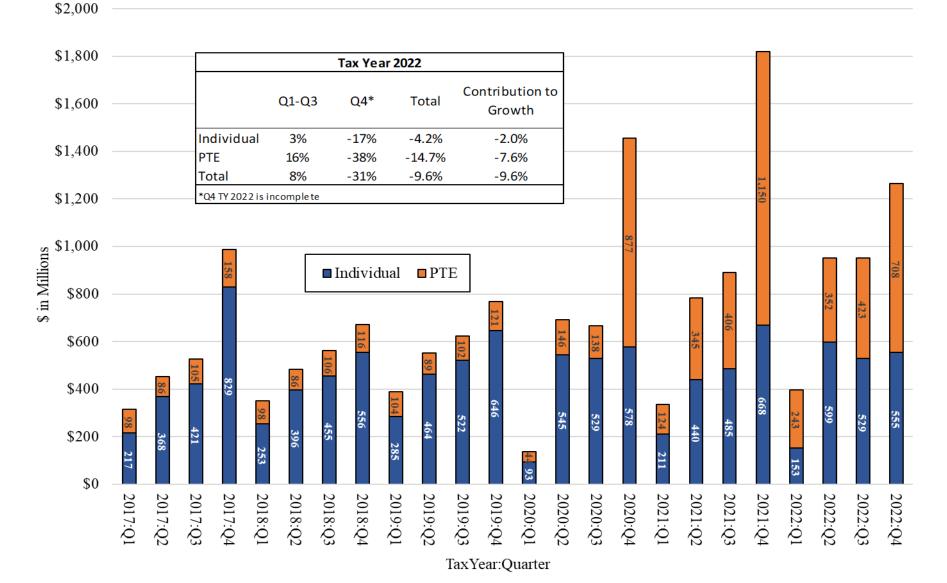


Note: FY 2023 does not reflect impact of \$800 million PIT transfer Source: Bureau of Revenue Estimates



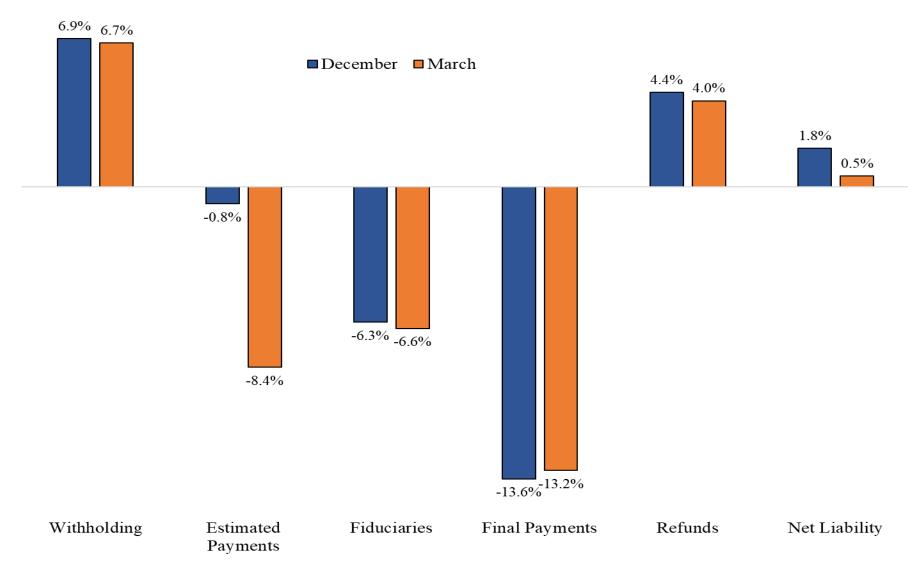


Change in General Fund Revenue by Fiscal Year Withholding and Nonwage Income (\$ Millions)

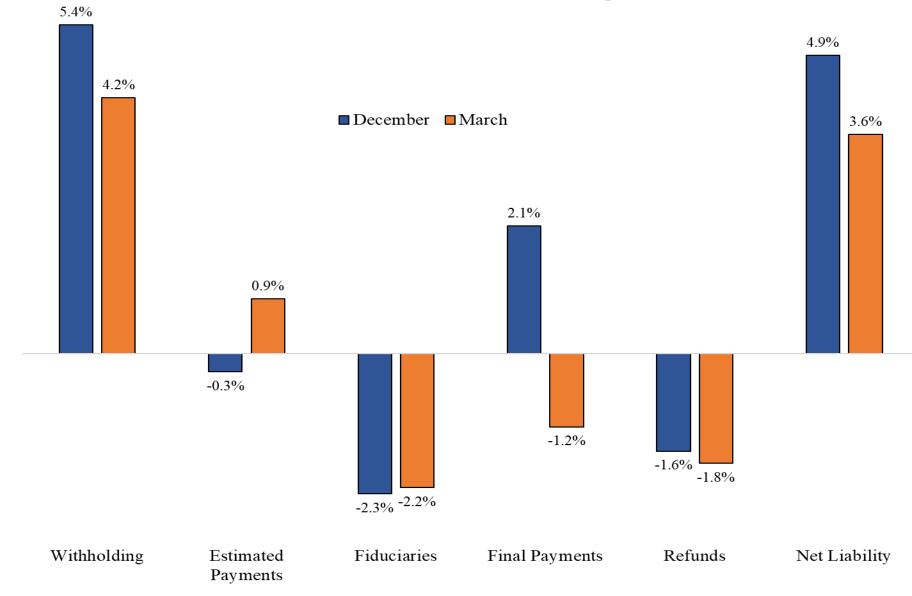


Estimated Payments By Source and TaxYear Quarter Paid

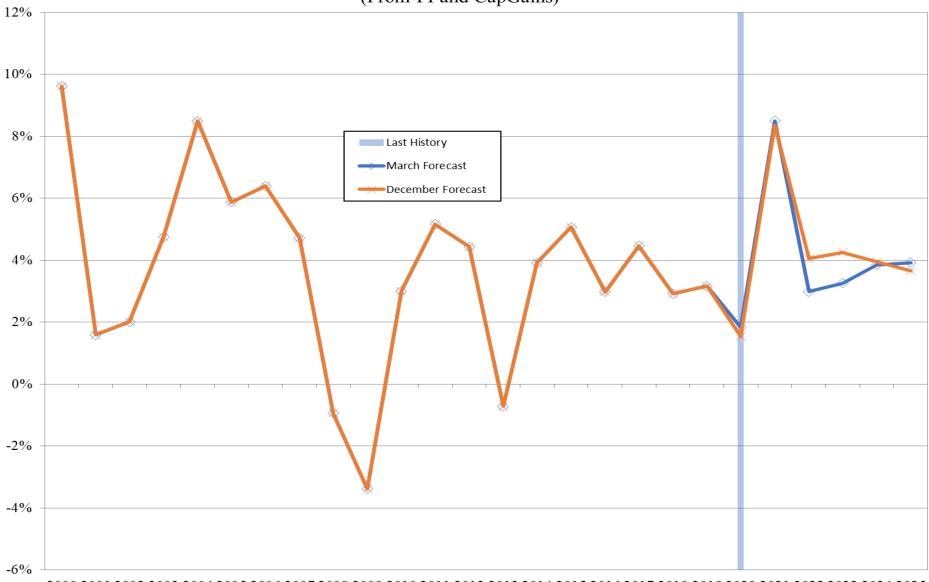
Tax Year 2022 Personal Income Tax Comparison



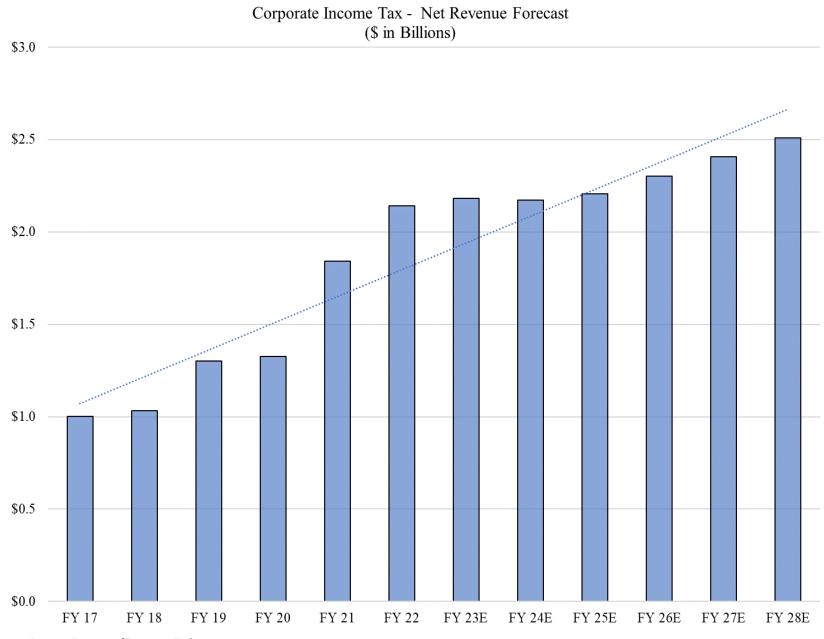
Tax Year 2023 Personal Income Tax Comparison



Total Taxable Income Forecast (From PI and CapGains)



 $2000\ 2001\ 2002\ 2003\ 2004\ 2005\ 2006\ 2007\ 2008\ 2009\ 2010\ 2011\ 2012\ 2013\ 2014\ 2015\ 2016\ 2017\ 2018\ 2019\ 2020\ 2021\ 2022\ 2023\ 2024\ 2025$



Source: Bureau of Revenue Estimates

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In Summary

- Maryland revenues and economy slowed faster than anticipated
 - Estimated payments, which were increasing, had a sharp decline for the 4th quarter of tax year 2022
 - March forecast adjusts downward sales and use tax and withholding revenue due to recent underattainment
 - Corporate income tax revenue and interest income revenue are above expectations, partially offsetting the decrease in the PIT and SUT forecast
- Recession poses downside risk to forecast
 - Inflation has recently moderated, but must decrease significantly more before the Federal Reserve can stop interest rate increases
- Nonwage income is at very high levels and remains a risk
 - Magnitude and timing of any downturn is particularly difficult to estimate
 - Forecast incorporates a double-digit decline in tax year 2022 final payments but downside risk remains

Thank You

Robert J. Rehrmann Chief, Bureau of Revenue Estimates Comptroller of Maryland rrehrmann@marylandtaxes.gov

Fiscal 2024 General Fund Budget Outlook \$ in Millions

	<u>Cash</u>	<u>Structural</u>
Fiscal 2024 Closing Balance as Proposed by Administration	\$820.0	\$340.0
Board of Revenue Estimates Revisions	-477.7	-400.3
Fiscal 2024 Closing Balance Adjusted for Revenue Revisions	\$342.3	-\$60.3
Spending Affordability Goal	\$350.0	\$100.0
Gap to Close	\$7.7	\$160.3

General Fund: End-of-year Balances Fiscal 2022-2024 (\$ in Millions)

Funds Available	2022	2023	2024
	<u>Actual</u>	<u>Working</u>	<u>Allowance</u>
Total Funds Available	\$26,429	\$30,418	\$27,342
Total Spending	20,931	28,129	27,000
Cash Balance/(Shortfall)	\$5,499	\$2,289	\$342
Structural Balance (Ongoing Revenues Less Ongoing Spending)	\$3,620	\$1,095	-\$60
Ratio (Ongoing Revenues/Ongoing Operating Costs)	117.7%	104.7%	99.8%